



## *Dr. JP Pawliw-Fry*

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**Top Booked Keynote Speaker on Leadership and High Performing Teams, NY Times Best Selling Author, Host of Last 8% Morning Podcast, Co-Founder of IHHP**

Dr. JP Pawliw-Fry is a respected and award-winning visionary when it comes to building high-performing teams and cultures. Organizations such as United Healthcare, Blue Cross and even Harvard have consulted JP and his firm when it comes to building high-performing teams.

He is the co-author of the New York Times bestseller, *Performing Under Pressure: The Science of Doing Your Best When it Matters Most*, published in 65 countries and named as one of Inc. Magazine's Best Business Books of the Year.

JP's works with a who's who of Fortune 100 companies such as Goldman Sachs, Google, Intel, Johnson & Johnson, Salesforce, PepsiCo, and Federal Reserve Bank as well as the US Marines, Olympic athletes and NBA and NFL teams which has provided him with considerable opportunities to test his science-based tools in environments of high pressure.

The focus of his work is bringing a research-based approach (his organization surveys over 40,000 people a month) to understand human performance. He and his team are renowned for naming the gap between what people want to do and what they actually do as *The Last 8%*. These are the conversations and decisions that don't happen or that take too long to happen because they are perceived to be too risky. They are at the heart of why some organizations and leaders succeed while others fail.

As a provocative and highly captivating speaker and thought leader, JP brings engaging stories and a lot of fun to every keynote. He challenges groups to think differently about human behavior, leadership and how to manage the pressure that is overtaking so many organizations and individuals today.